

SERVICE SPECIFICATION

The Enterprise plan

The Enterprise plan is a tailor-made solution for large or complex organizations: your group's accounting, tax and finance function in Mexico, designed with you.

94

SERVICES

10

AREAS

01 · OVERVIEW

What does the **Enterprise plan** include?

- The Enterprise plan is a tailor-made solution for large or complex organizations: your group's accounting, tax and finance function in Mexico, designed with you.
 - It includes everything in Corporate and the three legal bonuses, and adds a dedicated team led by a partner, consolidation of several companies, reporting to your parent company under US GAAP or IFRS, and coordination of audits and tax audit reports.
 - When your operation requires it, we also design for you an accountant at your offices, continuous VAT and tax refund processing, budget and treasury control, high volumes of transactional and filing data, and ongoing litigation and negotiation with the tax authorities.
 - It is built for groups with multiple entities, high transaction volumes or subsidiaries of multinationals with demanding corporate standards.
 - We define the scope and the fee together in a meeting with our team.
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01 · OVERVIEW

10 areas in this plan

01

3 SERVICES

Getting started

- Initial health check
- Smooth handover from your current accountant

02

17 SERVICES

Bookkeeping and financial reports

- Review of all your invoices
- Full monthly bookkeeping

03

23 SERVICES

Taxes and compliance

- Monthly income tax payments
- Monthly VAT

04

13 SERVICES

Advice and strategy

- Dedicated accountant
- Questions to your accountant

05

6 SERVICES

Dealing with the authorities

- Responses to letters and information requests
- Support during tax audits

06

14 SERVICES

Payroll and social security

- Payroll processing
- Electronic payslips

07

7 SERVICES

Treasury and back office

- Invoicing your customers
- Supplier payments

08

4 SERVICES

Service and on-site support

- Service in English
- Training for your team

09

4 SERVICES

Legal, corporate and migration support

- Company incorporation
- Fiscal address in Mexico

10

3 SERVICES

Bonuses (included with Professional, Corporate and Enterprise)

- Foreign investment compliance
- Annual Legal Compliance Audit

02 · IN DETAIL

The Enterprise plan **in detail**

SERVICE

WHAT YOU GET

01 Getting started

3 SERVICES

Initial health check extended

Before we start, we review the state of your books and taxes. From day one you will know about any pending issues or inherited risks and how to fix them, instead of finding out when they are already costing you money.

Smooth handover from your current accountant

We coordinate directly with your previous accountant to receive your information and files. You don't chase anyone, and your obligations keep being met while we make the switch.

Secure custody of your tax credentials

Your passwords and electronic signatures with the tax authority always remain yours. We keep them under a written policy with a usage log, so you stay in full control and have peace of mind.

02 Bookkeeping and financial reports

17 SERVICES

Review of all your invoices
tailored volume

We download and check every electronic invoice you issue and receive. We catch cancelled or incorrect invoices before they affect your deductions or your taxes.

Full monthly bookkeeping

We record all your transactions under Mexican accounting standards, each with its supporting document. Your books are in order and ready for any review, bank or investor.

Bank reconciliations unlimited

Every month we match your bank statements against your books. You know your numbers match your actual cash, and we spot deposits or charges that could create tax issues early.

Tracking of invoices paid in installments

In Mexico, VAT is due when you collect and creditable when you pay, which requires additional receipts. We keep track of this so you don't overpay taxes or lose tax credits.

Fixed asset tracking

We record equipment, vehicles and other investments and calculate their accounting and tax depreciation. You take full, correct advantage of deductions on your investments.

Inventory and cost of sales

We value your inventory and calculate the cost of what you sell. You know your real margin and deduct the correct cost for tax purposes.

Monthly financial statements

business day 6 to 8

Every month you receive your income statement and balance sheet on a fixed date. You know how your business is doing in time to make decisions, not months later.

Cash flow statement

monthly

We show you where your money came from and where it went. You understand why profit and cash don't always match.

Account details

ledgers

The detail of every account is available so you can check any transaction without having to ask.

Electronic accounting filed with the authority

The Mexican tax authority requires your accounting in electronic format every month. We prepare and submit it on time so you avoid penalties.

Annual financial statements

We close your year with complete financial statements, useful for shareholders, banks, loans and tenders.

Operations in dollars or other currencies

We record your foreign-currency transactions and the effect of exchange rates. Your numbers reflect reality even if you buy, sell or hold accounts in other currencies.

Reports by department, branch or project

We split your results by business line, branch or project. You know which parts of your company make money and which don't.

Group consolidation

If you have several companies, we combine their figures and reconcile transactions between them. You see your group as a whole, with reliable numbers.

Parent-company reporting

US GAAP / IFRS

We convert your Mexican figures to your parent company's standards and complete its reporting package in English, within its deadlines. Your global team receives the information exactly as it needs it.

External audit support

We prepare what your auditor requests and answer their questions. The audit moves faster and your team keeps working.

24/7 document portal

Access and download your financial statements, tax returns and payment receipts anytime.

03 Taxes and compliance

23 SERVICES

Monthly income tax payments

In Mexico, income tax is paid in advance every month. We calculate it precisely so you don't overpay or build up differences at year-end.

Monthly VAT

We calculate and file your VAT every month, making full use of the tax you are entitled to credit.

Taxes withheld from suppliers

When you hire certain suppliers you must withhold taxes. We track and pay them on time so those expenses remain deductible.

Taxes withheld from employees	Every month we pay the tax withheld from your staff to the authority, reconciled against your payroll.
Industry-specific taxes	If your industry is subject to special taxes (beverages, food, fuel, among others), we calculate and file them correctly.
Monthly supplier report	We file the monthly report of transactions with your suppliers required by the tax authority.
Backup for every tax return	Every tax return is backed by its calculations. If the authority asks, the answer is already prepared.
Annual tax return	We prepare and file your company's annual tax return, reviewed by a tax manager. You close the year compliant and without surprises.
Employee profit-sharing calculation	In Mexico, companies share part of their profits with employees. We calculate the correct amount so you comply without overpaying.
Annual information returns	We file the additional annual reports that apply to you, such as payments abroad or to related parties.
Year-end tax planning	Before the year ends we project your taxes and tell you which decisions to make in time. You reach year-end with options, not surprises.
State taxes all states	We file the taxes of each state where you operate, such as the state payroll tax.
Tax registry updates	We keep your registration with the tax authority up to date: changes of address, activities, shareholders or new locations.
Monitoring of your compliance certificate all + parent report	Every month we check that your good-standing certificate is positive. Large clients and government entities require it to hire and pay you.
Monitoring of the tax authority mailbox daily	The tax authority sends notices through an electronic mailbox, and deadlines run even if no one checks it. We watch it for you so no notice goes unnoticed.
Electronic signature renewals	We remind you and help you renew your certificates before they expire, so you are never left unable to invoice.
Ultimate beneficial owner records	The law requires companies to identify the people who ultimately own or control them. We build and update that file so it is ready if requested.
Annual tax report for larger companies	Some companies, due to their size or because they transact with group companies, must file a detailed annual tax report. We prepare it together with your annual return.
Tax audit report coordination	We prepare the information and work with the independent auditor who issues your tax audit report, so it is delivered on time and without findings.

Recovery of tax balances in your favor tailored

If you overpaid taxes, we request a refund or apply the balance against other taxes. You recover cash that is currently tied up.

Payments abroad

When you pay foreign suppliers or companies, we calculate the applicable tax and apply tax treaties. You avoid overpaying or falling out of compliance.

Filing of your returns

We file your returns and send you the payment reference on time. You simply approve and pay from your account.

Anti-money laundering compliance if applicable

If your business is considered high-risk under anti-money laundering law (for example real estate, vehicles or jewelry), we file the monthly notices and build your customer files.

04 Advice and strategy

13 SERVICES

Dedicated accountant team led by a partner

A named accountant who knows your company in depth and is always available by phone or any channel you prefer, instead of a shared support queue.

Questions to your accountant unlimited*

Ask before you decide: whether an expense is deductible, how to invoice or how to record a transaction. You avoid costly mistakes with a quick answer.

Tax advisory on complex issues unlimited*

For complex matters, such as how to structure a transaction, whether a large expense is deductible or how to respond to a notice, you get a deeper analysis from a senior accountant. The number of consultations per month grows with your plan.

Results meeting monthly + quarterly committee

We review your numbers and taxes together and suggest improvements. You understand your business in plain language, not accounting jargon.

Alerts on legal changes with impact analysis

Tax and labor rules in Mexico change often. We tell you what changed and how it affects you.

Tax planning

We look for legal ways to reduce your tax burden: deductions, incentives and the best timing for each transaction, always with solid support.

Written opinions up to 12 a year

For important decisions we give you a signed analysis with our conclusion. You decide with professional backing.

Tax review of contracts

We review your key contracts before you sign them to avoid unexpected taxes or expenses you later can't deduct.

Evidence for your key expenses

The Mexican authority may reject expenses that can't prove the service really took place. We make sure you have contracts, deliverables and evidence to defend your deductions.

Screening of risky suppliers

We regularly check that your suppliers and customers are not on Mexican tax authority blacklists or international sanctions lists. You avoid losing deductions or doing business with problematic companies.

Tax risk map

Each year we identify your main tax risks and a plan to reduce them. You know where you are exposed before the authority finds out.

Tax incentives

We identify tax benefits that may apply to you, such as regional incentives or export programs, and help you take advantage of them.

Transfer pricing tailored

If you transact with companies in your own group, the law requires proof that prices are at market value. We coordinate the study and reports to avoid adjustments and penalties.

05 Dealing with the authorities

6 SERVICES

Responses to letters and information requests

If the tax or social security authority requests information or sends you a letter, we answer it on your behalf, correctly and on time.

Support during tax audits

If the authority audits you, we are with you from start to finish: strategy, documents and filings. You don't face the process alone.

Unblocking your invoicing

If the authority suspends your invoicing certificate, we act immediately to restore it so you can get back to selling as soon as possible.

Clarifications with the authority

We resolve discrepancies, minor fines or notices from the authority before they grow.

Mediation with the tax authority

We use the taxpayer ombudsman (PRODECON) to negotiate and resolve differences during an audit without going to court.

Tax litigation tailored

If a disagreement can't be resolved, our lawyers defend your company before the authority and the courts.

06 Payroll and social security

14 SERVICES

Payroll processingunlimited employees

We calculate your staff's salaries, benefits, deductions and taxes every pay period. Your team is paid correctly and on time.

Electronic payslips

We issue the official electronic receipt for every payment, which the law requires for your payroll to be deductible.

Social security registrations

We register every employee who joins, leaves or gets a salary change with social security on time. You avoid fines and risks if an accident occurs.

Social security and housing contributions

We calculate and prepare the monthly and bimonthly payment of your employees' social security and housing fund contributions.

Workplace risk rate	Each year we determine your workplace risk rate with social security so you pay the right amount.
Special annual payments	We calculate the year-end bonus, profit sharing, bonuses and savings fund with the correct tax treatment.
Severance calculations	When someone leaves your company, we calculate exactly what the law requires. You reduce the risk of lawsuits.
Annual employee tax adjustment	At year-end we adjust the tax withheld from each employee, as the law requires.
Loan and alimony deductions	We correctly apply deductions for housing loans, consumer loans and court-ordered support payments.
Leave and absence tracking	We track vacations, absences and overtime so every payment reflects what actually happened.
Paying your employees	We prepare the transfers to your staff's accounts so you only need to approve them. Your employees get paid on time.
Payslip app for employees	Your employees view and download their payslips from their phone, without asking anyone.
Payroll integrated into your books	Your payroll flows into your books and taxes automatically, without discrepancies.
REPSE compliance	If you provide or hire specialized services, including personnel placed at a client's site, we keep your REPSE registration and reports up to date. This keeps those payments deductible and avoids fines.

07 Treasury and back office

7 SERVICES

Invoicing your customers	We issue your electronic invoices, payment receipts and the transport documents required by law. Your team focuses on selling.
Supplier payments	We validate your suppliers' invoices and organize the payment schedule. You pay on time and only what you owe.
Collections follow-up	We follow up on what your customers owe you and apply payments received. You improve your cash flow.
Secure banking operations	We prepare transfers and payments in your online banking, and you always give the final approval. You delegate the work without losing control.
Cash position report	You regularly receive the balance and activity of each account. You know how much cash you have and where.

Cash flow forecast	We forecast your cash inflows and outflows for the next 13 weeks to anticipate shortfalls and decide in time.
Travel and expense control	We review your staff's expense receipts so they are deductible and within your policy.

08 Service and on-site support

4 SERVICES

Service in English	Reports, meetings and communication in English for you and your international team. Included in every plan.
Training for your team	We train your admin staff to invoice, submit expenses and provide information correctly. Fewer mistakes and less rework.
Errand runner for procedures	Someone from our team goes to banks, government offices and notaries on your behalf. You save time and lines.
Accountant at your offices tailored	An accountant from our team works from your offices on the schedule your operation requires. We define the scope and schedule together as part of your tailored solution.

09 Legal, corporate and migration support

4 SERVICES

Company incorporation	If you don't have a Mexican company yet, we incorporate it alongside your accounting service at no charge, and notary fees are included. When you choose this option, your monthly fee starts in month 1 instead of month 3.
Fiscal address in Mexico	We provide a registered fiscal address in Mexico for your company and a team that knows how to receive and respond to tax authority audits, notices and inspections sent there.
Legal representative in Mexico	We act as your legal representative for in-person procedures before Mexican authorities, so you don't need a local hire just for paperwork.
Immigration services for foreign employees unlimited work visas	We handle the work-visa paperwork and permits your foreign employees need to legally work in Mexico.

10 Bonuses (included with Professional, Corporate and Enterprise)

3 SERVICES

Foreign investment compliance BONUS	Filing and keeping current your company's registration with Mexico's National Registry of Foreign Investments (RNIE), a requirement for companies with foreign shareholders, plus the periodic reports and notices it requires. Included at no extra charge. Valued at \$600 USD.
Annual Legal Compliance Audit BONUS	A yearly review of your corporate, labor and tax compliance file, with a written report and a fix list for anything that needs attention. Included at no extra charge. Valued at \$70,000 MXN (\$3,500 USD).

Landing Legal Service **BONUS**

A one-time legal setup package that leaves your company ready to operate in Mexico in 4 to 6 weeks, provided your documents are delivered on time. It covers your corporate books and share certificates, your parent company's contracts adapted to Mexican law (up to 4 models), the labor documents required from your first employee, privacy notices, a trademark filing (1 mark, 1 class), a map of the operating permits you need and a compliance calendar for your first year. Government fees and the fees of notaries and permit agents are paid separately. Included at no extra charge. Valued at \$990 USD.

Tailored solution: Services marked as tailored (transfer pricing, recovery of tax balances, tax litigation and an accountant at your offices) are defined together with you and included in your custom quote.

*Fair use: does not include extensive research or written opinions, which are quoted separately.

03 · COMPARISON

How does this plan **compare** with the others?

SERVICE	Essential	Professional	Corporate	YOUR PLAN Enterprise
GETTING STARTED				
Initial health check	Basic	✓	✓	Extended
Smooth handover from your current accountant	✓	✓	✓	✓
Secure custody of your tax credentials	✓	✓	✓	✓
BOOKKEEPING AND FINANCIAL REPORTS				
Review of all your invoices	Up to 150 a month	Up to 400 a month	Up to 1,000 a month	Tailored volume
Full monthly bookkeeping	✓	✓	✓	✓
Bank reconciliations	Up to 2 accounts	Up to 5 accounts	Up to 10 accounts	Unlimited
Tracking of invoices paid in installments	✓	✓	✓	✓
Fixed asset tracking	✓	✓	✓	✓
Inventory and cost of sales	—	Using your inventory system	✓	✓
Monthly financial statements	Business day 20	Business day 15	Business day 10	Business day 6 to 8
Cash flow statement	Yearly	Quarterly	Monthly	Monthly
Account details ledgers	✓	✓	✓	✓
Electronic accounting filed with the authority	✓	✓	✓	✓
Annual financial statements	Without notes	With basic notes	✓	✓
Operations in dollars or other currencies	—	✓	✓	✓
Reports by department, branch or project	—	ADD-ON	✓	✓
Group consolidation	—	—	—	✓
Parent-company reporting US GAAP / IFRS	—	—	—	✓
External audit support	—	ADD-ON	✓	✓
24/7 document portal	—	✓	✓	✓
TAXES AND COMPLIANCE				
Monthly income tax payments	✓	✓	✓	✓
Monthly VAT	✓	✓	✓	✓

SERVICE	Essential	Professional	Corporate	YOUR PLAN Enterprise
Taxes withheld from suppliers	✓	✓	✓	✓
Taxes withheld from employees	✓	✓	✓	✓
Industry-specific taxes	—	✓	✓	✓
Monthly supplier report	✓	✓	✓	✓
Backup for every tax return	✓	✓	✓	✓
Annual tax return	✓	✓	✓	✓
Employee profit-sharing calculation	✓	✓	✓	✓
Annual information returns	Those that apply	✓	✓	✓
Year-end tax planning	—	✓	✓	✓
State taxes	1 state	Up to 3 states	Up to 5 states	All states
Tax registry updates	✓	✓	✓	✓
Monitoring of your compliance certificate	Tax authority	Tax and social security	Tax and social security	All + parent report
Monitoring of the tax authority mailbox	✓	✓	✓	Daily
Electronic signature renewals	✓	✓	✓	✓
Ultimate beneficial owner records	—	✓	✓	✓
Annual tax report for larger companies	—	ADD-ON	If required	✓
Tax audit report coordination	—	—	—	✓
Recovery of tax balances in your favor	—	ADD-ON	—	Tailored
Payments abroad	—	ADD-ON	✓	✓
Filing of your returns	✓	✓	✓	✓
Anti-money laundering compliance	—	ADD-ON	—	If applicable
ADVICE AND STRATEGY				
Dedicated accountant	—	✓	✓	Team led by a partner
Questions to your accountant	—	Unlimited*	Unlimited*	Unlimited*
Tax advisory on complex issues	—	Up to 5 a month	Unlimited*	Unlimited*
Results meeting	Quarterly	Monthly	Monthly	Monthly + quarterly committee
Alerts on legal changes	General newsletter	Alerts	With impact analysis	With impact analysis
Tax planning	—	Basic	✓	✓
Written opinions	—	ADD-ON	Up to 4 a year	Up to 12 a year
Tax review of contracts	—	Basic	✓	✓
Evidence for your key expenses	—	Quarterly sample review	✓	✓

SERVICE	Essential	Professional	Corporate	YOUR PLAN Enterprise
Screening of risky suppliers	—	✓	✓	✓
Tax risk map	—	—	✓	✓
Tax incentives	—	ADD-ON	✓	✓
Transfer pricing	—	—	—	Tailored
DEALING WITH THE AUTHORITIES				
Responses to letters and information requests	—	✓	✓	✓
Support during tax audits	—	✓	✓	✓
Unblocking your invoicing	—	✓	✓	✓
Clarifications with the authority	—	✓	✓	✓
Mediation with the tax authority	—	✓	✓	✓
Tax litigation	—	ADD-ON	—	Tailored
PAYROLL AND SOCIAL SECURITY				
Payroll processing	—	ADD-ON	Unlimited employees	Unlimited employees
Electronic payslips	—	ADD-ON	✓	✓
Social security registrations	—	ADD-ON	✓	✓
Social security and housing contributions	—	ADD-ON	✓	✓
Workplace risk rate	—	ADD-ON	✓	✓
Special annual payments	—	ADD-ON	✓	✓
Severance calculations	—	ADD-ON	✓	✓
Annual employee tax adjustment	—	ADD-ON	✓	✓
Loan and alimony deductions	—	ADD-ON	✓	✓
Leave and absence tracking	—	ADD-ON	✓	✓
Paying your employees	—	ADD-ON	✓	✓
Payslip app for employees	—	ADD-ON	✓	✓
Payroll integrated into your books	—	ADD-ON	✓	✓
REPSE compliance	—	ADD-ON	✓	✓
TREASURY AND BACK OFFICE				
Invoicing your customers	—	✓	✓	✓
Supplier payments	—	ADD-ON	✓	✓
Collections follow-up	—	ADD-ON	✓	✓
Secure banking operations	—	—	✓	✓
Cash position report	—	—	✓	✓

SERVICE	Essential	Professional	Corporate	YOUR PLAN Enterprise
Cash flow forecast	—	ADD-ON	✓	✓
Travel and expense control	—	ADD-ON	✓	✓
SERVICE AND ON-SITE SUPPORT				
Service in English	✓	✓	✓	✓
Training for your team	—	—	—	✓
Errand runner for procedures	—	ADD-ON	—	✓
Accountant at your offices	—	—	—	Tailored
LEGAL, CORPORATE AND MIGRATION SUPPORT				
Company incorporation	—	✓	✓	✓
Fiscal address in Mexico	—	ADD-ON	✓	✓
Legal representative in Mexico	—	ADD-ON	✓	✓
Immigration services for foreign employees	—	ADD-ON	Unlimited work visas	Unlimited work visas
BONUSES (INCLUDED WITH PROFESSIONAL, CORPORATE AND ENTERPRISE)				
Foreign investment compliance BONUS	—	✓	✓	✓
Annual Legal Compliance Audit BONUS	—	✓	✓	✓
Landing Legal Service BONUS	—	✓	✓	✓

 Included
 — Not included
 ADD-ON : available at an extra cost

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04 · CONTACT

Let's get started

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Start today